

erilis

A Latin word meaning Master

Capability Statement

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The Company

Erilis is a unique consulting, training, and project delivery organisation that specialises in the implementation of solutions using the IBM FileNet suite of products.

We provide expertise in best practice design and delivery of solutions using the IBM FileNet products, improving efficiency, reducing project costs, and ensuring organisations get the most benefit from their use of the software.

Erilis is Australian owned and consults to customers in Australia, New Zealand and South East Asia. Few organisations within this region have a similar depth and breadth of expertise, with current customer and product knowledge. For many years, we have provided best practice, professional and considered approaches to ECM design and delivery.

Our Business

For organisations that have recently purchased the IBM FileNet suite of software, we provide:

- IBM Certified architects to prepare or validate the system design, and assist in establishing an ECM Centre of Excellence.
- IBM Certified installers to install, maintain and support your software.
- IBM Certified instructors to train your staff in IBM FileNet application capabilities, development and administration.
- Business analysts experienced in designing solutions for the FileNet suite; to assist with translating your manual processes for efficient implementation within FileNet Business Process Manager.

For organisations with a mature FileNet deployment, we provide:

- Project delivery and application development using IBM certified developers and architects.
- Certified Architects to perform audits and code reviews. Our architects will review your existing applications and identify areas for performance and efficiency improvement, based on their extensive experience in delivering quality FileNet projects.
- Consulting and utilities to facilitate application migration from older versions of the entire FileNet suite to the latest products and versions.

Business Model

Our major business activities are sales, development, training and consulting related to the IBM FileNet products.

Sales

We sell and support the IBM FileNet software as an authorised IBM ECM ValueNet business partner.

Development

We design, develop and implement software components and web applications for our customers using the IBM FileNet software and related technologies.

Training

We sell the IBM FileNet training curriculum as an authorised training remarketer and teach the classes as IBM certified instructors.

Consulting

We consult to customers to provide best practice advice for implementing solutions using the IBM FileNet software.

Solutions

Erilis works with our customers both directly and within partner project teams to deliver Enterprise Content Management solutions.

Our partnerships are a select group of specialist solution vendors, systems integrators and consulting teams focused within the ECM market. With them, we can quickly supplement our resources, providing a broader expertise in related technology and business practice applicable to an ECM solution.

Training

We work on behalf of organisations such as IBM to provide certified instructors for scheduled courses. Our teaching engagements ensure we are up to date with trends and published information related to the IBM FileNet product suite.

Our consulting and development activities deliver real implementation experience to our instructors, ensuring that when we teach we provide focused examples and best practice to our students.

Experienced Staff

Each of our staff is an ECM certified professional in all products where certification is possible, where each individual is developer, architect and administrator certified for the range of ECM suites.

This model allows us to react quickly to customer needs, maintaining our depth of knowledge and expertise without the overhead of larger organisations. It ensures we deliver value in all our activities with practical, up to date experience.

Solutions

Our Solutions

Erilis has developed a range of tools, methodologies and documented procedures for ensuring efficient implementation of IBM FileNet solutions. We also have partnerships with software vendors that have vertical and horizontal solutions based on the IBM FileNet products.

Erilis FileNet System Analyser

The FileNet System Analyser generates configurable documentation of your existing IBM FileNet system, allowing you to snapshot multiple configurations in an offline, complete, portable and user understandable format.

You can review the output, analyse it for configuration errors or inconsistencies, and compare it with other configurations. This allows you to review, discuss, and understand your configuration at a point in time.

You'll gain an understanding of how your systems are configured and be able to regenerate documentation as systems change and grow. You'll know how the entire system is configured to assist in disaster recovery, change management and ensuring the systems are configured as they should be, without navigating property pages or multiple administration tools. It provides a single usable source of truth for all of your IBM FileNet solutions configuration.

Content and Process Design methodology

Before any development occurs, it is necessary to understand the design of the solution within the scope of your infrastructure. We have a methodology that assists in the identification of relevant content and process information from your business, and allows us to design solutions that meet requirements, whilst enabling future change. The methodology deals with content design ensuring long term access and usefulness of your data and ensures process design maximises the ability of your organisation to understand, manage and change your processes rapidly.

Software Development Lifecycle

As we've been involved in many solution deployments, we understand the software development lifecycle that is needed for a content and process solution and the areas where this is different from standard software development. We recommend the development tools that work best with the software, and we have skills in designing, developing and delivering solutions using these skills. We ensure that the content and process development fits within your own development practice and that it uses current and practical approaches.

Partner Solutions

Erilis has relationships with a select group of companies and individuals within the enterprise content management market segment. Our partnerships are synergistic and cover consulting, training and development activities.

These partnerships allows us to source solutions and expertise to assist our customers in specific application areas

Accounts Payable (Avrio Corporation)

Avrio's Intelligo provides an automated invoice management solution that streamline accounts payable processes. It delivers out-of-the-box capabilities that enable organizations to rapidly deploy Web-enabled processes across any business.

Erilis promotes Avrio's specialized Advanced Capture and eForms solutions to deliver a comprehensive solution for accounts payable, integrating a range of ERP systems with IBM software products.

Policy and Procedure Management (BlueSky₁₉ Pty Ltd)

BlueSky₁₉ is a consulting practice that comprises experienced ECM practitioners. Their business model is similar to that of Erilis and focuses on delivering high quality consulting in email management, records management, content management and process management.

Erilis has been associated with the principal consultants of BlueSky₁₉ for more than 17 years. A synergistic relationship exists where each company supplements the skills of the other in delivering consulting and training services.

Erilis promotes the BlueSky₁₉ Policy and Procedure Management solution, which provides a broadly applicable solution to the management of business policies and the documentation required to support them.

IBM

As an IBM Partner, Erilis delivers resources to augment the capabilities of IBM ECM mostly within the Asia Pacific region. We have provided assistance with proposals and sales presentations, delivered independent consulting advice to customers; and provided development and architectural resources to IBM ECM personnel, partners and customers.

References

Many customers through out the Asia Pacific region have benefited from the services of Erilis. We've been involved in more than twenty discrete customer engagements delivered using the FileNet P8 product set, in a range of roles.

Personnel

Chris Aitchison

Chris Aitchison is a Senior Consultant, based in Melbourne, Australia. In this position, Chris is responsible for assisting our customers in the design and implementation of IBM FileNet solutions, as well as the development and delivery of both standard and customised on-site training.

Chris has spent ten years within the Australian Department of Defence, in positions ranging from serving on United Nations Peacekeeping missions, to designing and developing applications used throughout Defence, including playing a key role in Defence's project to upgrade its FileNet systems to P8.

Chris is an experienced developer and designer who specialises in IBM FileNet technology. In addition to his numerous software development certifications, he is also a certified project manager. Chris' ability to see the big picture enables him to design elegant solutions to complex problems, whilst ensuring their technical viability.

Chris holds current certifications at sales, technical support, developer, administration and architect levels for all IBM FileNet products.

David Alfredson

David Alfredson worked with FileNet Corporation for ten years in a number of positions providing consultancy to customers and partners on the entire range of FileNet products. He held the position of District Systems Manager where he managed the Asia Pacific consulting group for three years and various pre-sales and marketing roles prior to his promotion.

David has held many technology positions over his twenty-nine years in the IT industry ranging from programmer analyst to project manager, focussed on designing, building and deploying software solutions. He has worked as an architect, designer and developer on many high-profile customer sites within Asia and Australia, including Suncorp-Metway, the Australian Taxation Office, OCBC, Hong Kong Immigration, OUB, DBS and Standard Chartered Bank.

He has a strong technical background specialising in business process management and records management.

Since leaving FileNet, David created Erilis Pty Ltd and has guided it to its current state as a technically competent and respected IBM Partner. He is currently the owner and principal consultant for Erilis.

David holds current certifications at sales, technical support, developer, administration and architect levels for all IBM FileNet products.

Nick Browne

Nick Browne is a Software Engineer, based in Melbourne, Australia.

Nick is responsible for implementing IBM FileNet solutions under the direction of our senior consultants. Nick is an experienced Java and web developer with a passion for technical excellence.

Nick holds current certifications at sales, developer and administration levels for the IBM FileNet P8 products.

Matt Riddle

Matt Riddle is a Software Engineer, based in Melbourne, Australia.

Matt is responsible for implementing IBM FileNet solutions under the direction of our senior consultants. Matt is an experienced Java and web developer and has recently been assigned to customer delivery in India.

Matt holds current certifications at sales, developer and administration levels for the IBM FileNet P8 products.

Anna Scorciapino

Anna Scorciapino is an experienced channels marketer, project manager and education manager. She currently holds the position of Education Marketing Manager and provides technical, logistic and sales expertise to our training and product sales activities.

Adel Smee

Adel Smee is a qualified teacher and web developer. Adel currently holds the position of Development Manager, co-ordinating and managing the activities of our development team. Adel works with our senior consultants and marketing staff to elaborate and plan the delivery of components, applications and course materials for our education and consulting business activities.

Adel holds current certifications at sales, developer and administration levels for the IBM FileNet P8 products.